



NATIONAL YOUTH DEVELOPMENT AGENCY
OUR YOUTH. OUR FUTURE.

**APPOINTMENT OF A PANEL OF THREE (3)
SERVICE PROVIDERS TO PROVIDE CAPITAL
GOODS AND SERVICES AND OPERATIONAL
REQUIREMENTS FOR THE AGRARIAN
REVOLUTION PROJECTS FOR THE NYDA FOR A
PERIOD OF THREE YEARS ON AN “AS AND
WHEN” REQUIRED BASIS**

RFP2024/02/NYDA

14 AUGUST 2024

10H00



AGENDA

1. HOUSEKEEPING
2. TERMS OF REFERENCE
3. OBJECTIVES, CONDITIONS AND REQUIREMENTS OF THE TENDER PROCEDURES
4. TWO (2) STAGE EVALUATION PROCESS
5. QUESTIONS

INTRODUCTION AND BACKGROUND

Project Background

- *The Agrarian Programs were started in 2019 by the Department of Co-operative Governance and Traditional Affairs in collaboration with the Department of Forestry and Fisheries and the Department of Agriculture, Rural Development, and Land Reform under the banner of the Community Works Program.*
- *The intention was to collaborate with the National and Provincial Government Departments, working with Local Governments and Traditional Authorities under the banner of CWP, to ensure sustainable transfers of CWP participants into agricultural programs to curb unemployment and reduce poverty.*

The following objectives, guiding principles, and desired outcomes were considered, amongst others:

Objectives

- *Promote the skills of and support smallholder farmers and cooperatives through the provision of capacity building, mentorship, farm infrastructure, extension services, production inputs, and mechanisation inputs.*

Guiding Principles

- *Maximise market access for all farmers with a bias toward emerging farmers and rural communities.*
- *Maximise the use of Agri-processing, bulk, and logistics infrastructure, including the availability of water, energy, and roads.*

DESIRED OUTCOMES

- *Develop a “new” class or pool of African skilled farmers with the necessary technical expertise and ability to supply the market sustainably and at the desired quality.*
- *Based on the initial observations of site visits, the level of investment made in this project is evident in the quality of the infrastructure on the premises, albeit damaged due to external factors.*

Below are some observations that inform the recommended team structure to manage the project, informed by the following challenges:

- *The projects are currently hampered by fundamental production shortcomings, both from a demand and a supply perspective.*
- *Supply-side: Onsite management possesses the expertise to run operations; however, technical oversight is necessary to manage production risks.*
- *Demand side: The production of agricultural commodities is not based on available market opportunities, and the choice of market for selling produce is reactive.*
- *The project's financial sustainability is highly reliant on its ability to meet production levels that generate profit, so currently, it will not be capable of sustaining itself.*

SUMMARY OF THE PROJECT

Please refer to the tender document for the summary of Agrarian projects that will be implemented in six (6) provinces, namely:

1. Limpopo
2. Western Cape
3. KwaZulu Natal
4. North West
5. Mpumalanga
6. Eastern Cape

PLEASE NOTE

- *No projects have been identified in the Western Cape and KwaZulu Natal.*
- *The NYDA anticipates that potential projects may be identified in these provinces at a later stage.*
- *The appointed service providers will be informed via an RFQ process as and when the need arises.*
- *The NYDA reserves the right to amend the projects.*

SCOPE OF WORK

The Scope of Work for the Service Provider will include the following:

- *Based on the evidence, propose an integrated agricultural-based approach for promoting youth participation and inclusivity in agriculture and the future food system in South Africa.*
- *Developing comprehensive agrarian revolution project proposal outlining objectives, activities, timelines, budget estimates, and expected outcomes.*
- *Facilitating access to inputs, equipment, and resources required for agricultural activities, including seeds, fertilizers, machinery, and irrigation systems.*
- *Supporting youth-led enterprises and cooperatives engaged in agricultural production, processing, and marketing.*
- *Monitoring and evaluating project progress, impact, and sustainability, and making necessary adjustments to optimise outcomes.*

KEY DELIVERABLES

The service providers will be expected to deliver the following key deliverables within the project timeframe:

- *Detailed agrarian revolution project proposals with budget breakdowns.*
- *Progress reports, including activity updates, financial statements, and performance indicators.*
- *Final evaluation report highlighting achievements, challenges, and recommendations for future interventions.*
- *Delivery of capital and operational requirements includes but is not limited to the list as it appears on the tender document.*

KEY REQUIREMENTS FOR THIS TENDER

- Project management capacity
- Project coordination capacity
- Complex and localised procurement capacity
- Ability to deliver large-scale infrastructure projects
- Project oversight
- Technical expertise in agrarian revolution projects
- Innovative approaches, methodologies, and technologies that promote sustainable agriculture, entrepreneurship, and youth engagement in agrarian revolution projects
- Human and team resource assessment and coordination
- Training and education—planning, design, and development
- Principles of social inclusion, gender equality, and youth participation in their project design, implementation, and monitoring frameworks, ensuring equal opportunities and benefits for all participants, including marginalised and vulnerable groups.
- Project support—guidance and just-in-time assistance
- Resource sharing coordination
- Robust monitoring and evaluation mechanisms
- Compliance with environmental regulations, safety standards, and ethical guidelines for agricultural practices, land use, and natural resource management is mandatory to mitigate negative impacts and promote sustainability in project implementation.

KEY PERSONNEL REQUIRED

Provision of CVs of key personnel:

- Agrarian Project Manager
- Agricultural Specialist
- Energy and water specialist
- Infrastructure Specialist
- Technical Support Staff - Depending on the specific needs and activities of the agrarian revolution project, additional technical support staff may be required, such as agronomists, livestock specialists, agribusiness advisors, extension agents, and ICT specialists.

PLEASE NOTE

- NYDA does not encourage replacements of resources unless explicitly asked for.
- However, if, due to pressing needs, the bidder proposes replacing a resource, the proposed resource shall have a similar/better profile than the resource being replaced.
- NYDA shall, as part of the technical evaluation, reserve the right to interview resources proposed by the bidder.
- It is the service provider's responsibility to ensure that the Key Personnel listed above offered by the bidder are suitably qualified and experienced for this Bid, as specified. This will be verified by assessment of the CVs attached to the bid and any testimonials.

CONDITIONS AND REQUIREMENTS OF THE TENDER PROCEDURES

- All participating bidders must indicate their company name and company representative in Teams chat with contact details (email & number)
- Bidders are reminded that Telephone requests for clarification will not be accepted. Any clarification a bidder requires regarding the meaning and interpretation of the Terms of Reference or any aspect concerning the bid must be requested in writing via email from SCM (tenders@nyda.gov.za).
- Written questions of clarification must be sent on or before **16 August 2024 by 16H00**
- A reply to all questions and answers is intended to be sent by email to all prospective bidders as follows:
 - Date: **21 August 2024**
 - The bid number (RFP2024/02/NYDA) should always be quoted in all correspondence.

CONDITIONS AND REQUIREMENTS OF THE TENDER PROCEDURES - CONTINUE

- One original hardcopy version must be the original submission, and a softcopy/electronic version in format digitally copied versions of the original in a USB
- The original and a soft copy must contain the same information and be professionally presented.
- Bids should be submitted in a sealed envelope marked with:
 - **Bid Number:** RFP2024/02/NYDA
 - **Bid Description:** Appointment of a panel of three service providers to provide capital goods and services and operational requirements for the agrarian revolution projects for the NYDA for a period of three years on an “as and when” required basis.
 - **The name and address of the bidder**
 - Bids must be submitted on or before **11 am on 06 September 2024**
- **Bids which are submitted after the closing date and time will not be accepted.**
- The bidder’s representatives are encouraged to share the information with the person compiling the bid document to ensure that the tender requirements are understood.

TWO (2) STAGE EVALUATION PROCESS

- **Mandatory criteria (stage one)**
- During the administrative/ eligibility assessment, failure to provide any mandatory information as requested in Section J1 on page 25 will result in the proposal being deemed non-responsive.
- **Functionality Criteria (Stage two)**
- ✓ Technical expertise, ability and experience in evaluating agrarian projects **(Max 15 Points)**
 - Positive testimonial letters were addressed to the bidder, signed, dated, and on the client's letterhead for successfully completing Agrarian Projects within the past 10 years.
 - More than 5 letters to be obtained for full points
- ✓ Project Management of Agrarian Revolution Projects – from the development of project plan, implementation, and methodology **(Max 15 Points)**
- ✓ Aftercare support for youth-owned enterprises in Agri projects **(Max 10 Points)**
 - Ten (10) testimonials from youth-owned enterprises who have benefited from your aftercare support services on Agri projects.
- ✓ Facilitate access to resources for large-scale Agri activities **(Max 5 Points)**
- ✓ Key Resources (Project Manager, Water Specialist and Infrastructure Specialist) for 5 points each **(Max 15 Points)**
- ✓ This criterion covers understanding the requirements and methodology for the performance specifications **(Max 20 Points)**
- ✓ Points allocated to companies owned by Youth/Women/Persons with Disability **(Max 20 Points)**

NB: Bidders who fail to obtain a minimum threshold on the functionality of 70 points will be considered non-responsive. Bidders whose scores are at the minimum or above the threshold and above will be enlisted into the panel from the highest scoring bidder (Maximum of Three)





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THANK YOU

**QUESTIONS/CLARITY/
COMMENTS**

